**CURRICULAM VITAE**

**Aravind kulkarni**

Present address

c/o: jayshree odonavar

Veerbadreshewara Nilay

2nd cross vidya nagar **E-mail**:akaravind46@gmail.com

Hubli  **Contact No**:73539-69777

**CAREER OBJECTIVE:** To make productive contribution to the organization and work to the best of my knowledge and abilities maintaining discipline and enhance my skill set during my tenure and mature myself able personality and meet the organizational goals.

Educational Qualifications:

• Completed MBA in FINANCE in the year 2010 in ICFAI College Hubli with an aggregate of 57%.

• Completed B.Com in the year 2008, in S S GOVT First Grade College Naragund with aggregate of **64%.**

**WORK EXPERIENCE**

**Shriram value service ltd**

**(Regional office Hubli)**

Job Title: Executive (regional team co-coordinator)

Period: 2012 March 29th to till now

**Job responsibilities:**

* Insurance monthly renewals of 24 branches.
* Insurance renewals additional cases 24 branches.
* Endorsement of policies 24 branches.
* Cancellation of policies 24 branches.
* Preparing daily MIS report.
* Training for branches on the new process of insurance and helped them to understand the process better.
* Efficient handling of customer's queries through direct interaction with the customer to resolve their queries
* Premia queries handling Bangalore and Hubli region
* Bajaj policy renewal and back papers collection.
* Handling not accounted cases Hubli and Bangalore region.

**On the march 31st 2015 got promotion as assistant executive to executive.**

Currently co-coordinating with 24 branches and generating business 1crore per month.

**COMPETENCIES** :-

Convincing the customers, hard working, excellent team handling, self motivated and positive approach.

**Personal Opinion: on my given work** **:-**

Enjoy the challenges presented by my line of work with special emphasis on professional, timely dynamic and service oriented approach and ability to manage people and work towards target. Self motivated with target goals to achieve both for the company and personal levels.

**HBL GLOBAL PVT LTD**

Job Title : **BDR**

Period: **2010 Sep-Mar-2O11**

**Job Responsibilities:**

Sourcing Credit cards.

**IT Exposure**

* Operating Systems:
* MS-Office 2003,2007
* Internet Fundamentals..

**Personality Trait**

* Inherent Confidence.
* Good Leadership ability.
* Ready to take responsibility.
* Ability to work as a team.
* Ability to grasp & willingness to learn new concepts.

**Personal details:**

Aravind kulkarni

Father Name: Narayan

DOB: 18/06/1986

Nationality : Indian

Marital Status: Single

**Pernment address:**

At post: Banahatti

Tq: Nargund

Dist: Gadag

Declaration:

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned Particulars.

Date: 30.06.2015

Aravind kulkarni